



MDRT

The Premier
Association of Financial
Professionals®

Brussels, 6 October 2009

Mr. Adam Sankowski
Chairman
The Polish Chamber of Insurance and Financial Intermediaries
ul. Senatorska 38
00-095 Warszawa
Poland

Dear Adam,

The Million Dollar Round Table (MDRT) and the Polish Chamber of Insurance and Financial Intermediaries (PIPUiF) have enjoyed a positive and mutually beneficial relationship in recent years. MDRT supports PIPUiF's efforts to develop and promote activities aimed at advancing the professional standards of insurance and financial intermediaries in Poland.

Since 1927, MDRT has provided its members with resources to improve their technical knowledge, sales and client service while maintaining a culture of high ethical standards.

We were very pleased to learn that the Chamber's *Kodeks Etyki* takes inspiration from the MDRT Code of Ethics, and therefore do encourage MDRT members in Poland to adhere to it.

As you know, MDRT remains committed to strengthening its presence both in Europe and in Poland, and we continue to seek and pursue more opportunities that will expand our presence in the local financial services markets.

In order to continue to better serve our members, the clients they serve and deepen our understanding of the diverse insurance and financial service markets in which they do business, MDRT welcomes the opportunity to work more closely with PIPUiF to build initiatives and activities that will further both our organizations' strategic objectives, such as the annual MDRT Day Poland 2010 and the first-ever 2011 MDRT European meeting.

Sincerely,

Thomas Ensign
Director, Membership and International Services

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